

Grow SME Stage

Moderator - Alec Drew- SME Business Coach

Times	Name	Topic
9.35- 9.40	Alec Drew- SME Business Coach	Opening remarks
9.40-10.00	Dermot Casey,Venture Leader ,NDRC	How not to kill your Startup
10.00-10.20	Joe Healy,Divisional Manager, High Potential Start-up Unit, Enterprise Ireland.	Scaling Your Business internationally
10.20-10.40	Eoin Christian ,Managing Director GRENKE	Smart Finance for Smart Businesses'
10.40-11.00	John Madigan ,Head of Marketing & Research at SBCI	Innovative Funding for SMEs
11.00-11.45	Panel Discussion - Moderator ,Bobby Kerr - Panellist - Richard Phelan,Founder Dynamic Events,Eddy O'Shaughnessy Chairman of Charleville Community Sports Complex & Stephen Cairns ,Founder Innov8 Office Interiors	
11.-45 - 12.00	Coffee Break & Networking	
12.00-12.20	Alec Drew- SME Business Coach	Common sense gross profits
12.20- 12.40	Cian McDonagh, Digital Marketing Manager, Three Ireland,	Making it Count in the Attention Economy
12.40- 1.00	Andrea Linehan GRID Finance ,Commercial Director	SME Funding
1.00- 1.40	Lunch Break & Networking	
1.40-2.00	Mark Harris, Head of Technology, Media & Telecoms	Funding for Tech Companies – Challenges & How to prepare
2.00- 2.20	Helen Quinn-Executive, Small Firms Associations	GDPR and the human element
2.20- 2.40	Barry Maye , Commercial Planning and Performance Manager - Virgin Media	Don't Press for Service
2.40-3.00	Ian Lucey- Director Lucey Fund	Funding your start up - How to access investment, government support & Debt Facilities
3.00-3.20	Coffee Break & Networking	
3.20-3.40	Jennifer Appleton - Operations Director ,ISO	Protecting your Business Information
3.40- 4.00	Aidan Magner,Managing Director Simple Supply Solutions	Growth Hacking through Global SCM partnerships
4.00-4. 20	Ronan Leehane -Director ,We Can Save You Money	We Can Save You Money
4.20 - 4.40	Per Frennbro - CEO/Founder, FRENNS	How SMEs can utilise technology to collaborate and overcome the challenges of financing growth.
4.40-4.45	Alec Drew- SME Business Coach	Closing remarks

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All presentations/timetables are subject to change. Please check with onsite event timetable on the day.